

RESUME



Dr. Pravin Shamrao Jadhav
Associate Professor,
MBA Department, KIT's IMER,
Gokul Shirgaon, Kolhapur.
Email : jpravin4u@gmail.com
psjadhav@kitimer.in
Cell No.: +91-9850076017

Career Objectives:

To do the best things using available resources and to maintain the proper system with human touch is my motto.

Functional and IT Skills:

- Proficiency in counseling of students and parents.
- Work with participative management.
- Always try to reach near perfection.
- Tackle the critical situations very effectively.
- Fluency in communication.
- Professional knowledge of MS Office, Auto-CAD, Moodle, and LMS.
- Maintains PRO with external stakeholders.

Academic Qualifications:

- ✓ Doctor of Philosophy (Ph.D.) in August 2018 from Savitribai Phule Pune University, Pune.
- ✓ Master of Philosophy (M.Phil.) in 2012 from SIBER.
- ✓ Master of Business Administration (M.B.A.) with Marketing and HRM in 2000 from Shivaji University, Kolhapur.
- ✓ Master of Commerce (M.Com.) in 2013 with advanced accountancy from Shivaji University, Kolhapur.
- ✓ G.D.C.&A. from Co-operative Board, Maharashtra in 1999.

Teaching Experience:

PG: 13 Years

UG: 4 Years

- Associate Professor at KIT's IMER from August 2018 to till date.
- Assistant Professor at KIT's IMER from July 2007 to August 2018.

- Visiting Faculty at Department of Economics, Shivaji University, Kolhapur.
- Visiting Faculty at KIT's COEK, Kolhapur.
- Visiting Faculty at DYPCET, Kolhapur.

Research Guidance: MBA and BBA Projects: 254+ students.

Research Work:

- ❖ **Ph.D. Dissertation Topic: “A study on cost-Benefit Analysis of Jaggery Industry in South Maharashtra.”**
- ❖ **M.Phil. Dissertation Topic: “A study of Problems and Prospects of Jaggery Producers in Karaveer Taluka of Kolhapur District.”**
- ❖ **M.B.A. Research Project: “A study of Personnel Practices in Manugraph India Ltd., Gokul Shirgaon, Kolhapur.”**

Research Specializations:

- Marketing Management,
- Human Resource Management,
- General Management,
- Business Economics,
- Advanced Accountancy and Taxation,
- Operations Management,
- International Business,
- Entrepreneurship Development.

Industrial Experience: 6 Years.

Chh. Shahu Sah. Gul K. V. Sangh Ltd., Kolhapur (1/1/2002-30-6-2007) –

- Worked as Marketing Manager (Jaggery).
- Looked after Fertilizers, Jaggery, Irrigation, Seeds and Farm Implements Division. **Responsible for 42% sales growth.**
- Managed State-level Agro Industrial Exhibition Shahu Shetkari 2002 & Shahu Shetkari 2005.
- Handled Mumbai Branch Jaggery division. **Sales grew to Rs. 8 lakh from zero.**

Ghatge Patil Automobiles Ltd., Kolhapur (1/12001-25/11/2001) –

- Worked as Part's Officer. **Developed various customer care policies.**
- Increased sales of Mahindra Spares by developing various strategies of customer satisfaction.

Quality Engineers & Techno Services (1/6/2000-30/12/2000) –

- Worked as Sales Executive, **Responsible for purchasing, sales, recovery, administration.**
- Started with zero and developed the organization.

Academic and Administrative Responsibilities:

Sr. No.	Position Held	Period	Name of the Organization
1	Head-Admission MBA	From 2017 to till date	KIT's IMER
2	Head-Admission MCA	From 2017-18	KIT's IMER
3	MBA Class Coordinator	2013, 2014, 2016, 2017, 2020	KIT's IMER
4	BBA Course Coordinator	2009, 2010, 2012	KIT's IMER
5	PRO	From 2007	KIT's IMER
6	Assistant Editor, Silver Jubilee Souvenir of KIT	2008-09	Kolhapur Institute of Technology
7	IMERISTACK Coordinator	From 2016 to till date	KIT's IMER
8	LMC Member	From 2015 to till date	KIT's IMER
9	Library Coordinator	From 2007 to till date	KIT's IMER
10	SUK CAP Director	2010, 2012, 2013, 2019	For MBA and BBA
11	SUK Quality Director	2014	For MBA
12	BBA, MBA, B.Sc. (Voc.) Project Viva Expert	2015, 2016, 2017, 2018, 2019, 2020	Various colleges under Shivaji University
13	SUK Exam Coordinator	2013, 2014	KIT's IMER
14	Exam Supervisor-External	2014, 2015, 2016	Various colleges under Shivaji University
15	NBA Coordinator	2020	KIT's IMER
16	NAAC Criteria Coordinator	2015, 2020	KIT's IMER
17	Syllabus Committee Member MBA, BBA	2016, 2019, 2020	Shivaji University, Kolhapur.

18	SUK Paper setting Chairman and Member for MBA, BBA, MCA, B.Sc. (Vocational)	2009 to till date	Shivaji University, Kolhapur.
19	Member, Redressal Committee	2014,2015	Shivaji University, Kolhapur.
20	Paper Setting, Assessment	2019	RIT's Management Institute.
21	Paper Setting, Assessment	2015-2019	SCIBER
22	Paper Setting, Assessment	2018, 2019, 2020	KIT's COEK
23	IQAC Member	2020	KIT's IMER
24	Cultural Coordinator	2007 to till date	KIT's IMER
25	Industrial Visit Coordinator	2012, 2013, 2015 to till date	KIT's IMER
26	Student Council Member	2010 to till date	KIT's IMER
27	Editor, E-magazine	2015 to till date	KIT's IMER
28	Unnat Bharat Abhiyan Coordinator	2019 to till date	KIT's IMER
29	Social Extension Activities	2007 to till date	KIT's IMER
30	Entrepreneurship Development Cell Coordinator	2012 to till date	KIT's IMER
31	Alumni Committee-Coordinator	2020	KIT's IMER
32	Competitive Exam Cell-Coordinator	2010 to till date	KIT's IMER
33	<u>Other Responsibilities:</u> <ul style="list-style-type: none"> • Alumni Committee • Departmental Advisory Committee • Research & Publication Committee • Alumni and Parents Meet • Mentor 		KIT's IMER

Resource Person:

- ❖ Delivered lecture on “Cashless Economy” at N D Patil Mahavidyalaya, Malakapur. On 11.11.2016
- ❖ Delivered lecture at national conference at RBNB Mahavidyalaya, Shirampur on 2017.
- ❖ Delivered lecture on “Career opportunities in Commerce and Management” in the lead college event at Shendure College, Hupari on 11.11.2018
- ❖ Delivered lecture on “Cashless Economy” organized by Bank of India on 11.11.2016
- ❖ Delivered lecture on “Career opportunities after 10th” at Dr. M. M. Doshi Highschool, Valivade on 14.04.2015
- ❖ Delivered lecture on “Career opportunities after 10th” at Chinchwad Highschool, Chinchwad.

- ❖ Delivered lecture on “Responsibilities of People Representatives” at Swayamsiddha on 11.11.2017.
- ❖ Delivered lecture on “Importance of HRM in today’s era” at the intercollegiate competition of HR at KLE’s BBA College, Nipani on 12.11.2019
- ❖ Delivered lecture on “Career Opportunities after 12th “ at Rote Junior College, Bahubali on 2014

Book Publications:

1. Published book “Organizational Behavior” As per revised CBCS Syllabus of Shivaji University, Kolhapur (With effect from June 2020) for M.B.A.-I students. (First edition January, 2021 with ISBN : 978-93-90570-69-0) by Thakur Publications Pvt. Ltd., Pune.

Research Work-Publications:

- Published article “Organic farming and Quality of Products” in Marathi Daily Sakal on 28 June 2006.
- Published Paper “Presentation Techniques” in National level seminar on “Communication & Presentation Skills-Today’s Need” organized by JSS Arts, Science and Commerce College, Gokak on 17 & 18 October 2008.
- Published Paper “Entrance of Corporate in Retail Sector & Its impact on Indian Economy” at National Conference on “Entrance of Corporate in Retail Sector & Its Impact on Indian Economy” at Dayanand Arya Kanya Mahavidyalaya, Nagpur on 3 & 4 January 2009.
- Published paper “Warehouses, an Extensive Service Economy” in Vyaparimitra, the monthly magazine in issue December 2010.
- Published paper “Be Alert from the frauds of Credit Cards” in Vyaparimitra, the monthly magazine in issue January 2011.
- Published paper “Prospects of Jaggery Industry in Kolhapur District” in “Indian Streams Research Journal” on December 2012.
- Published paper “A Modern Technology to improve Food Production” in National Seminar at J.S.S. Arts Science and Commerce College, Gokak. on 2013.
- Published paper “Works Life Balance-Need of Today’s HR” in the National Conference on “The Tracks of Globalization : Talent Management” at KITs IMER on 19.10.2013.
- Published paper “Training need assessment of Medium Scale Industries” in National Conference on “On the tracks of Globalization” at KITs IMER on 19.10.2013.
- Published paper “FDI and Indian Retail” in National Level Seminar on “Impact of FDI in Retail in India” at Arts and Commerce College, Pusegaon on 12 & 13 December 2014.

- Published paper “Challenges of Food Security in India” in National Seminar on “Food Security in India-Policies, Current issues and Challenges.” At JSS Arts, Science, Commerce, BBA Degree and PG College, Gokak on 12 & 13 January 2015.
- Published paper “Future Scenario of recruitment” in International Conference on “The Future of Management” at Ballari Institute of Technology and Management Bellary on 29.08.2015.
- Published paper “The Challenges of Rural India” in National Conference on “Allied Activities and Rural Development of India: Challenges and Opportunities” at Bharatratna Dr. Babasaheb Ambedkar College, Pune on 15 & 16 January 2016.
- Published paper “Scenario of Infrastructure Development in India” in National Seminar on “Infrastructural Needs of Fast, Sustainable & Inclusive Growth in India” at Devchand College, Arjunnagar. On 26 & 27 August 2016.
- Published paper “Globalization and Higher Education” in NAAC sponsored National Level Seminar on “Innovative Strategies in Teaching, Learning Process” at RBNB College, Shrirampur on 26 & 27 August 2016.
- Published paper “Inflation and FDI in India” in National Seminar on “Inflationary Pressure on Indian Economy” at C. D. Jain College of Commerce, Shrirampur on 27 August 2016.
- Published paper “Demographic Transition in India” in National Level Seminar on “Demographic Trends in India: Challenges Ahead” on 5 & 6 October 2016.
- Published paper “Entrepreneurship need of Indian Economy” in State Level Seminar on “Economical Policies of Government of India : Opportunities and Challenges” at S. M. Joshi College, Hadapsar, Pune on 31 December 2016.
- Published paper “GST Worldwide” in National Level Seminar on “Goods and Service Tax: Boon or Bane” Dhyasparva International Journal of Commerce and Management. At C. D. Jain College of Commerce, Shrirampur on 18 December 2017.
- Published paper “Impact of GST” in National Level Seminar on India’s Goods and Services Tax-Emerging Issues and Challenges on 30 December 2018.
- Published paper “Insurance Awareness in Rural Area” in International Conference on “Advanced and Innovative Practices in Commerce & Management, Science & Technology, Humanities, Languages and Their Role in Achieving the Exponential Growth” at Shri Venkaesh Mahavidyalaya, Ichalkaranji on 16 February 2019.
- Published paper “The Challenges against Agriculture Sector” in National Conference on “Self Reliant India: Reality, Opportunities and Challenges” at Annasaheb Awate Arts, Commerce and Hutatma Babu Genu Science College, Manchar, Dist. Pune on 11 & 12 February 2021.
- Published paper “A study of Financial Awareness among Self Help Groups” in Bulletin Monumental Journal, Web of Science Journal. 5 May 2021

Participation in Conferences, Seminars and Workshops:

- **UGC Orientation programme – 28 days (4 weeks)**
- **UGC FDP’s - 45 days**

Participation in Seminars, Conferences, Workshops, FDP's

Sr. No.	Name of program attended	Organized by	Period
	2006-2007		
1	Workshop for “MBA, DBM, BBA, BCA and PGDCA Teachers”	KBPIMSR, Satara.	10.12.2006
	2008-2009		
2	Workshop for Management Teachers on Case Methodology	KBPIMSR, Satara.	18.03.2008 -19.03.2008
3	National Level Seminar on “Communication & Presentation Skills- Today’s Need”	JSS Arts, Science & Commerce College, Gokak.	17.10.2008 -18.10.2008
4	National Conference in “Retail Sector & its Impact on Indian Economy”	Dayanand Arya Kanya Mahavidyalaya, Nagpur.	03.01.2009 -04.01.2009
5	Annual Conference on HRM	SUCOMTA, Kolhapur.	10.01.2009 -11.01.2009
	2009-2010		
6	MDP on Export Marketing	MSME-Development Institute, Mumbai.	27.01.2010 -01.02.2010
7	Regional Workshop on “Recession and Its Impact on Indian Economy”	YC Warana Mahavidyalaya, Warananagar.	21.02.2010 -22.02.2010
	2010-2011		
8	Workshop on “Research Methodology and Data Analysis”	Department of Economics, Shivaji University, Kolhapur.	09.10.2010- 10.10.2010
9	National Workshop on “Research Methodology and Quantitative Techniques”	Department of Commerce and Management, Shivaji University, Kolhapur.	10.12.2010 -11.12.2010
10	State Level Seminar on “Managerial Effectiveness Through Communication”	DRK College of Commerce, Kolhapur.	07.02.2011 -08.02.2011
11	State Level Seminar on Accounting Practices in Business World”	DRK College of Commerce, Kolhapur.	17.02.2011 -18.02.2011
	2011-2012		
12	National Seminar on “Reforms in Higher Education Examination System.”	Shri Shahaji Chhatrapati Mahavidyalaya, Kolhapur.	26.03.2012 -27.03.2012
	2013-2014		
13	Workshop for Management Teachers on Revised Syllabi and Evaluation.	KBPIMSR, Satara.	31.08.2013
14	National Conference on “On the Tracks of Globalization”	KIT’s IMER, Kolhapur.	19.10.2013
15	National Seminar on “Challenges in 21 st Century Education System”	JSS Arts, Science & Commerce, BBA & PG College, Gokak.	23.03.2014

	2014-2015		
16	Workshop on “Creating Performance Driven Culture in the Companies”	KIT’s IMER, Kolhapur.	23.08.2014
17	National Level Seminar on “The Impact of FDI in Retail India”	Arts and Commerce College, Pusegaon, Satara	12.12.2014 -13.12.2014
18	National Seminar on “Food Security in India – Policies, current issues and Challenges”	JSS Arts, Science & Commerce, BBA & PG College, Gokak.	12.01.2015 -13.01.2015
	2015-2016		
19	National Conference on “The Future of Management”	Ballari Institute of Technology and Management Studies. Ballari.	29.08.2015
20	FDP on “Research Methodology and Data Analysis by using SPSS for Management Teachers.”	Department of Commerce and Management, Shivaji University, Kolhapur.	05.01.2016 -09.01.2016
21	Natinal Conference on “Allied Activities and Rural Development of India: Challenges and Opportunities.”	Bharatratna Dr. Babasaheb Ambedkar College, Aundh, Pune	15.01.2016 -16.01.2016
22	Workshop on “Pedagogical Tools & Techniques for Teaching Management”	Indian Institute of Science, Bangalore.	14.03.2016 -18.03.2016
	2016-2017		
23	National Level Seminar on “Demographic Trends in India: Challenges Ahead”	RBNB College, Shirampur.	05.10.2016- 06.10.2016
24	One day National Seminar on Cooperatives in the new Millennium	DRK College of Commerce, Kolhapur.	21.01.2017
25	National Conference on Impact of Assessment and Accreditation on Higher Professional Institutes	KIT’s COEK	13.01.2017- 14.01.2017
26	International Conference of Commerce and Management on Development Through Transformation: Prospects for Inclusive Growth	Department of Commerce and Management, Shivaji University, Kolhapur.	30.01.2017- 31.01.2017
27	2 Days Workshop on Institutional Development through Research.	KIT’s COEK	01.04.2017- 02.04.2017
28	2 Day Youth Awareness Workshop	Shramik Pratishtan, Kolhaput.	13.05.2017- 14.05.2017
	2017-2018		
29	FDP on Pedagogy for Online and Blended Teaching-Learning Process	IIT Bombay	14.09.2017- 12.10.2017
30	2 Day Faculty Development workshop on Case Study Teaching & Writing	Sanjay Ghodawat University	17.11.2017- 18.11.2017
31	National Conference on Transformation in Commerce, Management, Economics & Social Sciences in Globalized Era	KIT’s IMER	23.01.2018

32	Faculty Development Program on Neuro Linguistic Programming (NLP) for Teacher's	Ashokrao Mane Group of Institutions, Ambap	24.03.2018
33	One Day Workshop for Faculty on Value Education	Shivaji University, Kolhapur.	03.01.2018
	2018-2019		
34	National Conference on New Approaches of Corporate Sustainability and Digital India	KIT's IMER	02.02.2019
35	International Conference on Advanced and Innovative Practices in Commerce & Management, Science & Technology, Humanities, Languages and Their Role in Achieving the Exponential Growth	Shri Venkatesh Mahavidyalaya. Ichalkaranji.	16.02.2019
	2019-2020		
36	One Day Workshop on Revised Syllabus of Production Management (MBA)	KIT's IMER	19.10.2019
37	Teachers Training Workshop on Understanding Climate Change & Sustainable Development Goals for Safer Planet and a Sustainable Future	The New College, Kolhapur.	17.02.2020
38	One Week National Online FDP on ICT Tools for Effective Teaching Learning	SRTM University, Nanded.	27.04.2020-02.05.2020
39	8 Day National Level Online Workshop on E-Content Development	M D College of Arts, Science and Commerce, Mumbai.	10.05.2020-17.05.2020
40	Two Weeks FDP on Managing Online Classes and Co-Creating MOOCs:2.0	Ramanujan College, Delhi	18.05.2020-03.06.2020
41	National Level FDP on NBA Preparation & Co-PO Mapping	College of Engioneering, Baramati, Pune.	28.06.2020
	2020-2021		
42	One Week Online FDP on e-Content Development and Research Management	Bharati Vidyapeeths IMRDA, Sangli	01.07.2020-07.07.2020
43	Online Certificate Course on Soft Skills	Pioneer Kumaraswamy College, Nagercoil, Tamilnadu.	27.07.2020-04.08.2020
44	Business Modeling Workshop	Vishwaniketan, Pune	05.08.2020-09.08.2020
45	Workshop on Open Book Examination: Teaching Pedagogy and Evaluation System	KBPIMSR, Satara.	11.08.2020-13.08.2020
46	Online Certificate Course on "Learning Centric Content Design Tools	Sanatan Dharma College, Ambala Cantt.	26.08.2020-09.09.2020
47	Online Certificate Course on Moodle LMS	Sanatan Dharma College, Ambala Cantt.	04.10.2020-10.10.2020

Webinars Attended:

- 26 International, National and State level Webinars and Quiz attended during 2019-20 and 2020-21 academic years

Freelance Journalist:

- Written weekly Column in Daily Sakal's supplement "Smart Sobati" with the column "Dhyas Parv" From January 2014 to December 2017.
- Writing column in Daily Sakal's supplement "Smart Sobati" with the column "Badalachya Vaatevar" from January 2018 to till date.
- The column is about Social Entrepreneurs and change makers in India.

Honors / Rewards:

- ✓ "Srujanratna Adarsh Patrakar Puraskar" by Srujanratna Foundation, Kolhapur.
- ✓ "Yashwant Puraskar" by Yashwant Sena, Kolhapur in 2021.

(Dr. Pravin Shamrao Jadhav)